

Ocean Rate Bulletin



Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during December 1999. The denominator represents the total number of FEU shipped by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, December 1999.

Market Share-December:

Each carrier's current market share is based on the number of containers shipped during December 1999. Source: PIERS, December 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates

Ocean rates are applicable for March 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate

Container rates for Fresh Apples are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: December 1999

Month\Year: 30.0 \ 403.0

Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	57%	31%	23 Days	\$3,100 ¹	\$160 ¹								\$3,260
APL	23%	8%	23 Days	\$2,700 ¹	\$160 ¹								\$2,860
Maersk-SeaLand	10%	20%	25 Days	\$2,700 ¹	\$160 ¹								\$2,860
Evergreen	7%	3%		\$2,400 ¹	\$160 ¹								\$2,560
Hanjin	3%	2%	22 Days	\$3,100 ¹	\$160 ¹								\$3,260
Mitsui OSK	0%	21%	23 Days	\$3,140 ¹	\$160 ¹								\$3,300
NYK Line	0%	10%	23 Days										
OOCL	0%	4%	23 Days	\$2,800 ¹	\$160 ¹								\$2,960

¹ Rate is per container

Average Container Rat \$3,079

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Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: December 1999

Month\Year: 152.4 \ 1,590.3

Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	26%	10%	14 Days	\$2,900 ¹	\$160 ¹								\$3,060
NYK Line	24%	5%		\$2,450 ¹	\$160 ¹								\$2,610
COSCO	22%	66%	13 Days	\$2,460 ¹	\$160 ¹								\$2,620
Hanjin	8%	2%	17 Days	\$2,900 ¹	\$160 ¹								\$3,060
Maersk	7%	4%	16 Days	\$2,460 ¹	\$160 ¹								\$2,620
P&O Nedlloyd	4%	2%		\$2,900 ¹	\$160 ¹								\$3,060
Evergreen	4%	1%	16 Days	\$2,000 ¹									\$2,000
APL	2%	4%	13 Days	\$2,460 ¹	\$160 ¹								\$2,620
Mitsui OSK	1%	2%	14 Days	\$2,900 ¹	\$160 ¹								\$3,060
Yang Ming	1%	2%	16 Days										

¹ Rate is per container

Average Container Rat \$2,767

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Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: December 1999

Month\Year: 96.7 \ 842.7

Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	34%	18%	26 Days	\$2,700 ¹	\$160 ¹								\$2,860
Maersk	30%	50%		\$2,700 ¹	\$160 ¹								\$2,860
Mitsui OSK	13%	8%	26 Days	\$3,100 ¹	\$160 ¹								\$3,260
Hyundai	13%	8%	27 Days	\$3,100 ¹	\$160 ¹								\$3,260
OOCL	4%	4%	34 Days	\$2,800 ¹	\$160 ¹								\$2,960
Evergreen	3%	1%	16 Days	\$2,400 ¹	\$160 ¹								\$2,560
P&O Nedlloyd	1%	3%	30 Days	\$3,100 ¹	\$160 ¹								\$3,260
Hanjin	1%	2%	27 Days	\$3,100 ¹	\$160 ¹								\$3,260

¹ Rate is per container

Average Container Rat \$2,968

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Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: December 1999

Month\Year: 837.7 \ 4,077.3

Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	15%	15%	15 Days	\$2,460 ¹	\$160 ¹		5%						\$2,743
Hanjin	11%	5%	16 Days	\$2,786 ¹	\$160 ¹		5%						\$3,085
Maersk-SeaLand	10%	20%	15 Days	\$2,460 ¹	\$160 ¹		5%						\$2,743
Hyundai	7%	5%	17 Days	\$2,800 ¹	\$160 ¹		5%						\$3,100
NYK Line	6%	5%	18 Days										
Evergreen	5%	2%	14 Days	\$2,200 ¹	\$160 ¹								\$2,360
P&O Nedlloyd	4%	2%	18 Days	\$2,800 ¹	\$160 ¹		5%						\$3,100
K Line	4%	1%		\$2,600 ¹	\$160 ¹		5%						\$2,890
Mitsui OSK	2%	5%	16 Days	\$2,800 ¹	\$160 ¹		5%						\$3,100
Cho Yang	2%	4%	16 Days	\$1,700 ¹									\$1,700
OOCL	0%	4%	17 Days	\$2,500 ¹	\$160 ¹		5%						\$2,885

¹ Rate is per container

Average Container Rat \$2,826

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Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: December 1999

Month\Year: 6.0 \ 715.5

Surcharges:

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	50%	35%	20 Days	\$2,700 ¹	\$160 ¹								\$2,860
OOCL	33%	15%	21 Days	\$1,820 ¹	\$160 ¹								\$2,960
Maersk	17%	39%	21 Days	\$2,700 ¹	\$160 ¹								\$2,860

¹ Rate is per container

Average Container Rat \$2,893

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Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: December 1999

Month\Year: 18.0 \ 196.1

Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	33%	45%	24 Days	\$2,700 ¹	\$160 ¹								\$2,860
APL	22%	25%	23 Days	\$2,700 ¹	\$160 ¹								\$2,860
Hyundai	22%	6%	23 Days	\$3,100 ¹	\$160 ¹								\$3,260
Hanjin	17%	2%	24 Days	\$3,100 ¹	\$160 ¹								\$3,260
P&O Nedlloyd	6%	6%	28 Days	\$3,100 ¹	\$160 ¹								\$3,260
COSCO	0%	11%		\$2,700 ¹	\$160 ¹								\$2,860

¹ Rate is per container

Average Container Rat \$3,041

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Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: December 1999

Month\Year: 83.9 \ 645.3

Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	70%	66%	21 Days	\$2,500 ¹	\$160 ¹		9%						\$2,885
Mitsui OSK	70%	66%	21 Days	\$2,845 ¹	\$160 ¹		9%						\$3,261
APL	16%	13%	20 Days	\$2,500 ¹	\$160 ¹		9%						\$2,885
Hyundai	7%	5%	21 Days	\$2,845 ¹	\$160 ¹		9%						\$3,261
Evergreen	5%	2%	20 Days	\$2,400 ¹	\$160 ¹								\$2,560
Hanjin	1%	1%	22 Days	\$2,820 ¹	\$160 ¹		9%						\$3,234
P&O Nedlloyd	0%	6%		\$2,845 ¹	\$160 ¹		9%						\$3,262
Cho Yang	0%	3%	22 Days	\$2.93	\$34		8%	\$20 ¹					\$3,358

¹ Rate is per container

Average Container Rat \$3,049